

## Message Text

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PAGE 01      GEORGE 00776 092251Z  
ACTION ARA-14

INFO OCT-01 EUR-12 ISO-00 EB-08 COME-00 TRSE-00  
CIAE-00 INR-10 NSAE-00 PA-01 USIA-06 AID-05  
AGRE-00 SS-15 /072 W  
-----042407 101538Z /47

R 091852Z MAR 78  
FM AMEMBASSY GEORGETOWN  
TO SECSTATE WASHDC 6349  
INFO AMEMBASSY BERLIN  
AMEMBASSY BUDAPEST

LIMITED OFFICIAL USE GEORGETOWN 0776

E.O. 11652: N/A  
TAGS: ETRD, GY, GE, HE  
SUBJECT: GUYANESE TRADE MISSION TO GDR AND HUNGARY

REF: GEORGETOWN 0490

1. REFERENCED TRADE MISSION, HEADED BY MINISTER OF TRADE  
GEORGE KING, RETURNED TO GEORGETOWN AFTER CONCLUDING 14 DAY  
VISIT TO THE GDR AND HUNGARY. REPORTEDLY, THE GDR AGREED TO  
BUY MORE RUM, RICE AND BAUXITE IN EXCHANGE FOR CONSUMER  
GOODS AND PRECISION INSTRUMENTS, PURSUANT TO AN EXISTING  
TRADE AGREEMENT SIGNED IN 1974. IN ADDITION, AN AGREEMENT ON  
POTENTIAL AREAS OF TRADE EXPANSION WAS ALSO REACHED IN A  
MEETING BETWEEN KING AND GDR FOREIGN TRADE MINISTER HORST SOELLE.

2. IN CONVERSATION WITH EMBOFF, POORAN SINGH, PERMANENT  
SECRETARY OF THE GOG MINISTRY OF TRADE, AND A MEMBER OF THE  
TRADE MISSION, INDICATED THAT SOME PURCHASES OF GDR CONSUMER GOODS  
WILL BE FINANCED BY CREDITS, "SIMILAR TO THOSE OF PL 480",  
UNDER TERMS WHICH REQUIRE THAT LOCAL CURRENCY PROCEEDS  
BE APPLIED TO LOCAL CONSTRUCTION COST OF AN EDIBLE OIL  
EXTRACTION PLANT SUPPLIED BY THE EAST GERMANS OVER A YEAR  
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AGO. HE SAID THAT BOTH IN THE GDR AND HUNGARY, THE  
GUYANESE DELEGATION MADE EXTENSIVE EFFORTS TO PROMOTE  
GUYANESE EXPORTS OF RICE, SUGAR, RUM AND BAUXITE,  
ADDING THAT THE EAST GERMANS HAD AGREED TO PURCHASE  
RUM AND TO CONSIDER PURCHASES OF RICE ON THE BASIS  
OF SAMPLES TO BE DELIVERED SOON. HE SAID THAT THE TRIP  
TO HUNGARY WAS LARGELY "EXPLORATORY".

3. COMMENT: DURING A DEBATE ON THE 1978 GOVERNMENT BUDGET, MINISTER KING SAID THAT GUYANA'S TRADE POLICY IS TO CONTINUE TO DIVERSIFY BOTH MARKETS FOR EXPORTS AND SOURCES OF NEEDED IMPORTS. HE ADDED THAT ATTEMPTS TO SELL MORE GUYANESE GOODS TO NON-TRADITIONAL CUSTOMERS HAD MET WITH LITTLE SUCCESS AND THAT IMPORTS FROM SOCIALIST COUNTRIES HAD RISEN FROM G\$5.3 MILLION IN 1964 TO G\$33.8 MILLION IN 1976, BUT EXPORTS HAD RISEN ONLY marginally FROM G\$5.8 MILLION TO G\$6.0 MILLION DURING THE SAME PERIOD.  
BURKE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE VISITS, TRADE AGREEMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Film Number:** D780108-0408  
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**Line Count:** 74  
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**Litigation History:**  
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**Message ID:** a602d9ca-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
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**Reference:** 78 GEORGETOWN 490  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3390578  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GUYANESE TRADE MISSION TO GDR AND HUNGARY  
**TAGS:** ETRD, GY, GC, HU  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/a602d9ca-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
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